

## IRA A. GEISELMAN



Born on farm at Woodboro, Frederick County, Md., of Pennsylvania-Dutch parentage.

Worked on farm for parents in summer, went to country school in winter.

Took commercial course at Sessler, Bryant & Stratton college, Baltimore, Md.

Left the farm at 23 years of age. Secured position in Sears Department Store, York, Penn., at \$3.60 per week.

Three weeks later was offered goods furnishings department at \$3.00 per week, but in meantime had accepted position with J. O. McCrory Co., at 5 and 10c store, at \$7.00 per week.

Remained there three months as assistant and was then sent to Sharon, Pa., to manage the McCrory 5 and 10c store in that city.

Remained at Sharon store until February of following year when I was transferred to Wheeling, W. Va., to manage one of the McCrory Co.'s largest stores.

At the age of 17 married Miss Clara Devon of East Liverpool, O. Had saved enough money to open small 5 and 10c store in Victoria, O.

Two years later sold out my store to go with G. C. Murphy Co., 35c store, as part owner.

I assisted with the buying and managed the store in the home office town, McKeesport, Pa. Spent eight years with this company and then sold out and went with the S. S. Kresge Co.

September, 1916, sent to Allentown, Pa., as assistant to help open the new Kresge 35 and 50c store in that city. Remained there until February of the following year.

I was then made Manager of the S. S. Kresge Co. store at Trenton, N. J. Have managed this store three years.

## M. J. O'NEIL



1881—March 15, born at Springfield, O. Received grammar and high school education, also course in business college.

1900—Started in dry goods business with Kinnans Bros., at Springfield, O.

1906—Buyer of silks, jewelry, toilet articles, gloves, leather goods at The Columbus D. G. Co., Columbus, O.

1909—Married Miss Rose Gray at Columbus, O.

1912—Went with the Kapshala D. G. Co., Milwaukee, Wis., as buyer of silks, dress goods, wash goods and white goods.

1917—Connected with S. S. Kresge Co., as assistant at Scranton, Pa.

1918—Transferred to Stockton, Mass., as Manager.

1920—Transferred to Cincinnati, O., as Manager.

Have one child living, Kathleen, age 4.